

GM (ERP)
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भारत संचार निगम लिमिटेड
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

To,
The CGM
CG/KTK/MP/ORI/PB/RJ/UTL/UP(E)/UP(W) Circles, BSNL

No.: GM/ERP-GZB/ALTTC/Admin/Corr./86

Dated 01.04.2016

Sub: Continuance of Channel Partner sales Directly through Pyro & Sanchar Soft (SS)

Ref: (1) GM/ERP-GZB/ALTTC/Admin/Corr./83
(2) GM/ERP-GZB/ALTTC/Admin/Corr./84

Dated 19.03.2016


Dated 29.03.2016

This has reference to this office letter under reference. It has been decided that Channel Partner sales has to be continued out of SAP i.e. though PYRO & SancharSoft (SS) in your Circle till further notice. Posting of out of SAP sales' revenue may be done in FICO directly through JV.

However the retails sales of Physical inventory from CSC will continue from SAP. The CTop-up allocation to CSC will also continue through SAP.

CMTS Nodals & ITPC of all four zones are requested to restore the sales authorisation & stock allocation in PYRO & SS.

Record of Sale done Out of SAP may be maintained.


(Sanjeev Singhal)
GM (ERP)

Copy to:

1. CGM ITPC, Pune – for kind information.
2. PGM (CIT), BSNL CO, New Delhi – for kind information.
3. Sr. GM (Marketing / PP-CM), BSNL CO, New Delhi – for kind information.
4. GM (CA-ERP), BSNL CO, New Delhi - for kind information.
5. GM Nodals, All Zones
6. GM ITPC, All Zones
7. Intranet Portal